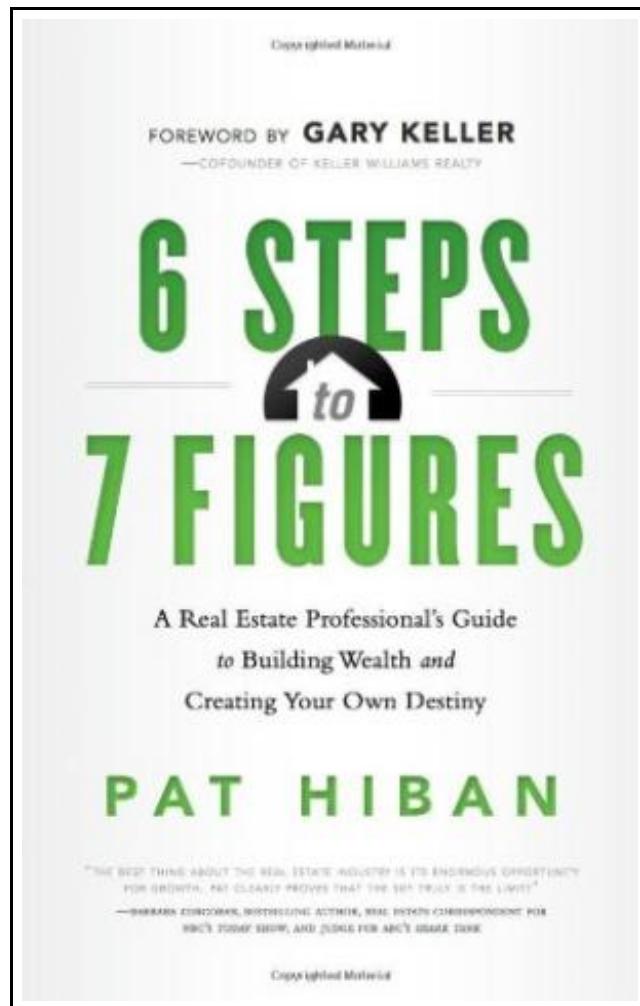


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Greenleaf Book Group LLC. Paperback. Book Condition: new. BRAND NEW, 6 Steps to 7 Figures: A Real Estate Professional's Guide to Building Wealth & Creating Your Own Destiny, Pat Hiban, Pat Hiban reveals the 6 steps to achieving a 7-figure lifestyle, combining motivational success strategies with practical tips for flourishing as a real estate professional. This title features: six simple principles to give real estate agents the life of their dreams. Hiban lays out these six principles - which include advice on goal-setting, mentoring, success tracking, and investing - with clarity, humour, and insight in the six chapters of this book. These overarching ideas are supplemented by specific, detailed tactics that the best real estate agents use to promote and build their businesses; an inspirational boost for the agent working in a down market. Just over two years after the collapse of the real estate market may not seem like the best time to get into real estate. But in "6 Steps to 7 Figures", Pat Hiban shows readers how - even through this adverse economic situation - he and many of his peers were able to thrive. In fact, he shows ways his colleagues can actually take advantage of the changes in their field to keep their businesses in the black; an authentic, authoritative author with a built-in network. Pat Hiban is not a career author; he's a working real estate professional who has compiled two decades' worth of invaluable experience into this success manual. And with a vast network consisting of industry associations and fellow real estate agents, he has a wide audience that will be eager for his actionable advice.



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